HERTECANT FLANGES N.V.

Hertecant Flanges NV is a European Flange manufacturer based in Belgium and specialized in Stainless steels and Ni-based alloys (EU-origin only). We are focusing on urgencies and deliver/ produce most of our flanges within 1-2 weeks.

We also deliver unmachined forgings within 1 wk and forge specific materials in commission of other companies. Our stock and our production flexibility are unique and make this all happen.

Hertecant Flanges is part of the Belgian private investment company "Down 2 Earth Capital".

Our ambition is to strengthen our market position worldwide and to increase our production capacity. To obtain this commercial growth, Hertecant Flanges NV (32 Fte's) wishes to assign several, worldwide spread:

Freelance Local Sales Representatives

Your job :

Supported by the Hertecant Flanges sales and production department, you will be looking for new sales opportunities in your region/country. You will be contacting / visiting your customer network in order to generate enquiries for standard & special flanges for urgencies. You will follow up our offer and close the deal. You follow up the order and remain the first contact with our new customer. Because of your commercial & technical skills, you are able to follow up from first contact up to payment and after sales issues.

Your profile :

You are a sales person with proven experience in the pipe, flange & fitting business. You are working on a freelance base with an existing customer network in the refining, petrochemical, chemical or off shore business. You live in your region and speak the local language. You have commercial as well as technical skills (metallurgy / process). You will be paid on commission base.

You live in any country except Belgium, The Netherlands, Germany, UK, Spain, France or Iran.

Hertecant Flanges NV is offering you a nice product folio in a niche market. We are a healthy & reliable partner, delivering quality & good service.

Interested? Send your C.V. and motivation letter to Mark.Dewachter@hertecantflanges.com.